

“NEW TECHNOLOGIES FOR  
SAFE FOOD: CHALLENGES AND  
BUSINESS OPPORTUNITIES  
EU-ASIA”

**SMEs CATALOGUE**  
*Parma, 18-20 March 2008*

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# 1. PROJECT PRESENTATION

TECHFOOD EU-ASIA aims at fostering technological and business collaboration among Small and Medium-sized enterprises from EU Countries (Italy, Hungary and Slovenia) and Asian Countries (China, Mongolia and Vietnam) in the Field of Food Processing and Food Packaging Technologies.

## **Main Objectives**

The project TECHFOOD EU-ASIA is designed to:

- strengthen mutual trade and investment flows between the regions and foster the development of the target sector in project partner countries by establishing of new business cooperation initiative and know-how transfer;
- improve the competitiveness of SMEs, with particular attention to the foodstuff products' quality and security management;
- establish networking and co-operation links among sectoral associations and public institutions in EU and Asian project partner countries, in order to exchange best practices, develop common strategies, promote joint initiatives.

## **Main Actions**

Phase 1. Preparatory activities

- Realisation of a Market Survey of the target sector in each project partner countries;
- Dissemination of a project's SMEs catalogue of selected companies from the target sectors;
- Identification and selection of SMEs from target sector in all project partner counties.

Phase 2. Matchmaking activities

- Scheduling of bilateral meeting between European an Asian companies;
- Organization of two big matchmaking events, in Italy and China;
- Organization of two workshop related to the target sector.

Phase 3. Follow up actions

- Advisory services on demand for European and Asian small and medium-size enterprises;
- Dissemination of Project Final Results.

## **2. PROJECT PARTNERS & ASSOCIATES**

### **INFORMEST Service and Documentation Centre for International Economic Co-operation**

INFORMEST is a Service and Documentation Centre for International Economic Co-operation, established by the Italian Act No. 19/91 and legally constituted by the Regions Friuli-Venezia Giulia and Veneto and the Italian Institute for Foreign Trade (ICE). It has a geographical specialisation in Candidate Countries, Balkan Countries, NIS, China, Mongolia, North Korea and Vietnam and it aims at developing economic co-operation between Italian enterprises and economic operators and their counterparts in the Eastern Countries through the provision of a wide range of specialised and integrated services, such as: assistance and consulting, development projects, information services.

#### **Asian Partners**

##### **CCPIT - China Council for the Promotion of International Trade (CHINA)**

CCPIT is the most important and the largest institution for the promotion of foreign trade in China. The aims of the CCPIT are to operate and promote foreign trade, to use foreign investment, to introduce advanced foreign technologies, to conduct activities of foreign economic and technological cooperation in various forms, to promote the development of economic and trade relations between China and other countries and regions around the world. The CCPIT promotes trade through its functions of information consultation, exhibition, legal assistance, etc.

##### **VAFoST - Vietnam Association of Food Science and Technology (VIETNAM)**

VAFoST is a non- governmental, non-profit making organization with the voluntary participation of scientists, technologists, policy makers, entrepreneurs of different economic sectors in food science and technology and other sciences and technologies related to food science and technology. The Association's objectives are to assemble and unite its members for the exchange of experiences, wide spreading of professional knowledge, enhancement of occupational capability, to make contributions for solving the problems in food domain as well as in agro-food industry, at the same time to make contributions to push up the country's industrialization and modernization.

##### **MNCCI - Mongolian National Chamber of Commerce and Industry (MONGOLIA)**

MNCCI is the main business representative body of Mongolian business community engaging the most of companies, enterprises and trade organizations in its wide range of activities and services and protecting their common interests. The aims of MNCCI are to promote and develop the competitive private sector of Mongolia making it not only an engine of sustained growth but the main provider of economic activity, to make the Chamber a capable and influential organization protecting rights and common interest of the business community and putting forward its proposals in the policymaking process by developing public-private sector dialogue & partnership, too be a leading organization in terms of providing overall economic and business assistance and services to the business community, to be pro-active member of international business community by participating in most effective way in ICC, CACCI and the other international institutions' activities.

## **European Partners**

### **CSI - Consorzio Sviluppo e Impresa (ITALY)**

CSI is an Export Consortium accredited by the Veneto Region, and qualified by the National Law n.83/89. The Consortium intends to favour the internationalization of the enterprises of the Veneto. It organizes entrepreneurial promotion projects (economic missions, workshops, seminars, conferences) and it realizes territorial development projects, mostly in the Eastern of Europe, Centre of America, South America and in the Mediterranean countries.

### **KOPERNIKUSZ INNOVÁCIÓS EGYESÜLET (HUNGARY)**

It is the association specialised in the promotion of innovation, R&D harmonisation, technology and know-how transfer aimed at stimulating Hungarian enterprises to update their productive processes and management methodologies and to apply innovative strategies. It will be supported by the Hungarian Investment and Trade Development Agency – EIC HU727, specialised in investment promotion, trade development, business services and marketing and communication services, which manages 10 regional offices all over Hungary and has a database of 40000 Hungarian SMEs.

### **UP SRC - University of Primorska - Science and Research Centre of Koper (SLOVENIA)**

UP SRC - University of Primorska, Science and Research Centre of Koper operates on a distinctive interdisciplinary basis and lays emphasis also on the research of food quality and safety. These activities are implemented by one of its institutes, the Institute for Mediterranean Agriculture and Olive Growing (ISKO). As a host organisation the UP SRC has successfully obtained the Euro Info Centre SI753 Koper, whose tasks are (since the beginning of 2000) mainly to inform, help and provide consultancy to SMEs with the purpose to create favourable conditions for the development of SMEs. EIC SI753 Koper has been, with the support of the host structure, providing it services to companies from the food-technology field and on food safety as its regular activity and within specific projects (as the Look-East NET project).

EIC SI753 Koper covers three Slovenian statistical regions, where more than 15.800 companies operate in different sectors. As member of the Slovenian EIC network will be supported by the other two Slovenian EICs, in order to guarantee a wider coverage of the Slovenian territory.

## **Associates**

- CERMET Certification and quality research company - Italy
- Confagricoltura Veneto - Italy
- Shaanxi Food Association - China
- Ministry of Economy - Slovenian Intellectual Property Office - Slovenia – Hungary
- Association of Packaging and Materials Handling - Hungary

## **Project activities are supported by:**

- SPRINT - Internationalisation department of the Emilia Romagna Region
- PARMA INDUSTRIAL UNION
- UNICREDIT BANCA D'IMPRESA

### 3. TARGET SECTOR

The project focuses on three EU partner countries – Italy, Slovenia, Hungary and three Asian partner countries – China, Mongolia and Vietnam - where priority target sector **Food Processing Technologies and Food Packaging** has been selected according to the specific characteristics and needs of the regional economic systems and their potential to expand or to cooperate with foreign markets.

The project will involved the SMEs companies from following food processing and food packaging divisions:

- Meat and products of meat;
- Dairy;
- Fruit and vegetable.

### 4. MATCHMAKING EVENTS

The project is focused on the organisation of two large two-day events, one in Italy and another in China. Each event will focus the target sector, food processing technologies and food packaging and will deal with specific issues relevant to the Asian European integration: food safety standards and intellectual property rights.

Each partnership event will be introduced by an intensive and qualified promotional activity which will include the organisation of press conferences, the publication of promotional leaflets and catalogues, economic animation activities at local and international level.

Each event will include:

- one plenary conference;
- one thematic workshop on in-depth issues for the target sectors and Asia – EU integration;
- a business-to-business meetings between 150 SMEs representatives from six countries;
- a permanent help desk area with participation of all project partners will be organised. It will give all necessary support to the participants from organisational point of view and technical assistance during matchmakings.
- support to the participants from organisational point of view and technical assistance during matchmakings.

Place	Number of SMEs for matchmaking	Thematic workshop	Period
Parma (Italy)	150	Intellectual property rights	March 2008
Shaanxi Province (China)	150	Food safety	September 2008

## THE PROGRAMME

<b>Tuesday, March 18th 2008</b>	
09.00 –10.00	<b>Plenary conference</b>
	<ul style="list-style-type: none"> <li>❖ <b><u>Opening address of Inforrest – TECHFOOD project organizer</u></b> Mr. Pierluigi BOLLA, President of Inforrest (IT)</li> <li>❖ <b><u>Brief presentation of the Emilia Romagna Region:</u></b> priorities and commitments Mr. Ruben SACERDOTI, Head of the regional desk for SMEs internationalization</li> <li>❖ <b><u>Introduction to the Parmesan Agro-Food Industrial District</u></b> Prof. Cesare AZZALI, Director of Parma Industrial Union</li> </ul>
10.00-10.45	<b>Addresses of TECHFOOD project partners</b>
	<ul style="list-style-type: none"> <li>❖ <b>China Council for the Promotion of International Trade (CCPIT)</b> Mr. Sui Jianmin Director General of International Relations department of CCPIT</li> <li>❖ <b>Vietnam Association of Food Science and Technology (VAFoST)</b> Mr Le Quy Duong, Vice-Chairman of VAFoST</li> <li>❖ <b>Mongolian National Chamber of Commerce and Industry (MNCCI)</b> Ms. Magdan Oyunchimeg, Vice President of MNCCI</li> <li>❖ <b>Kopernicusz Innovation Association, Hungary</b> Ms. Barbara Acs, Project Coordinator for Hungary</li> <li>❖ <b>Università di Primorska - EIC SI753 Koper, Slovenia</b> Ms. Polona Matekovic, Project Coordinator for Slovenia</li> </ul>
10.45-11.00	Coffee Break
11.00-13.00	<b>Thematic Workshop</b> <ul style="list-style-type: none"> <li>❖ <i>"Intellectual property rights"</i> Ing. Corrado MODUGNO, CERMET expert</li> </ul>
13.00-14.00	Lunch
14.00-18.00	<b>Bilateral meetings &amp; Technical Assistance</b> <ul style="list-style-type: none"> <li>❖ B2B: Italy, China, Vietnam, Mongolia, Hungary, Slovenia</li> </ul>
<b>Wednesday, March 19th 2008</b>	
9.30-13.00	<b>Bilateral meetings &amp; Technical Assistance</b> <ul style="list-style-type: none"> <li>❖ B2B: Italy, China, Vietnam, Mongolia, Hungary, Slovenia</li> </ul>
13.00 -14.00	Lunch
14.00-18.00	<b>Bilateral meetings &amp; Technical Assistance</b> <ul style="list-style-type: none"> <li>❖ B2B: Italy, China, Vietnam, Mongolia, Hungary, Slovenia</li> </ul>
18.00	<b>End of work session – Considerations and Evaluation</b>
<b>Thursday, March 20th 2008</b>	
09.30 -13.00	<b>Visit to local enterprises</b>
13.00-14.30	Lunch

## COMPANY PROFILES CHINA

<b>Name</b>	<b>BAOJI HUALONG HUSBANDRY CO., LTD.</b>
<b>ID</b>	PRC33
<b>Company address</b>	Baoji, Shaanxi, 721400, Baoji City.
<b>State</b>	China
<b>Tel.</b>	+86 9177757266
<b>Fax</b>	+86 9177757209
<b>E-mail</b>	hualong2007.11@163.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Huang Shaoyun
<b>Position</b>	President
<b>Language spoken</b>	English
<b>Year of foundation</b>	1997
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is mainly engaged in hens breeding, feeding stuff procession and meat hens butcher procession.
<b>Employees</b>	520
<b>Turnover</b>	1.040.000,00 Euro
<b>Type of cooperation offered</b>	Joint Venture
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for joint ventures and R&D.

<b>Name</b>	<b>BAOJI PANGFENG S&amp;T CO. LDT.</b>
<b>ID</b>	PRC01
<b>Company address</b>	Baoji, 721013, Shaanxi
<b>State</b>	China
<b>Tel.</b>	+86 91733887031
<b>Fax</b>	+86 9173388703
<b>E-mail</b>	pangfeng_2006@126.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Li Longfang
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	2001
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	It's mainly engaged in printed package iron, container manufacture and machinery procession.
<b>Employees</b>	120
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Venture
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for technology transfer and machineries and cooperation in food container manufacture and procession.

<b>Name</b>	<b>CHENGDU HONGCHANG FOOD CO., LDT.</b>
<b>ID</b>	PRC03
<b>Company address</b>	Datong Village, Baijia Town, Shuangliu County, 610225, Chengdu City, Sichuan Province
<b>State</b>	China
<b>Tel.</b>	+86 02885876680
<b>Fax</b>	+86 02885876680
<b>E-mail</b>	overseaspx@163.com
<b>Internet site</b>	www.panxinggroup.com
<b>Contact person</b>	Mr. Lei Gou; Ms. Ling Deng; Mr. Qigui Liu
<b>Position</b>	General Manager; Executive Director; Chairman
<b>Language spoken</b>	English
<b>Year of foundation</b>	2003
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is specialized in all kinds of wild and cultivated mushrooms, such as Matsutake, Boletus Edulis, Morchella Conica, Truffle, with a production of more than 100 varieties.
<b>Employees</b>	300
<b>Turnover</b>	3.100.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Purchase, Sales
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for joint ventures, technology transfer in order to expand the categories of the products and enhance the quality.

<b>Name</b>	<b>CHENGDU UNION INTERNATIONAL TRADE CO., LTD</b>
<b>ID</b>	PRC35
<b>Company address</b>	Rm13, 9/F, Block B, Tianfu, N°17, Xihuamen St., 610015, Chengdu City
<b>State</b>	China
<b>Tel.</b>	+86 2886275395
<b>Fax</b>	+86 2886256188
<b>E-mail</b>	zhuzhnag@chinacuit.com
<b>Internet site</b>	www.chinacuit.com
<b>Contact person</b>	Mr. Zhang Zhu
<b>Position</b>	Business Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	2001
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It is specialized in the developing, processing and selling of farm produce. The main products are wild vegetables, natural mushrooms, cultivated vegetables.
<b>Employees</b>	20
<b>Turnover</b>	16.000.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary. <b>Sectors:</b> Looks for joint ventures and R&D.

<b>Name</b>	<b>CHENGDU-XUAN SOURCE AGRICULTURAL LTD.</b>
<b>ID</b>	PRC26
<b>Company address</b>	Dongsheng Street, N°95, Pengzhou, 611930, Sichuan, Chengdu City
<b>State</b>	China
<b>Tel.</b>	+86 13908236960
<b>Fax</b>	+86 2883891661
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Chen Xiaojian
<b>Position</b>	Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Vegetables, fruits and garlic export processing.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary and Slovenia <b>Sectors:</b> Looks for technology transfer.

<b>Name</b>	<b>DANDAN CONDIMENT CO., LTD</b>
<b>ID</b>	PRC29
<b>Company address</b>	Middle and Small zone of An'de Chengdu Modern Industrial Port, Pixian, 61173, Sichuan
<b>State</b>	China
<b>Tel.</b>	+86 2887868160
<b>Fax</b>	+86 2887868956
<b>E-mail</b>	dandan@dandan.cn
<b>Internet site</b>	www.dandan.cn
<b>Contact person</b>	1. Mr. Ping Yue; 2. Ms. Yin Shen
<b>Position</b>	1. President; 2. Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1984
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of very high quality spicy bean paste.
<b>Employees</b>	500
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Production Agreement
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary. <b>Sectors:</b> Looks for R&D and sales.

<b>Name</b>	<b>DINGBIAN WUGUYAN FOOD GRAINS CO., LTD</b>
<b>ID</b>	PRC42
<b>Company address</b>	Dingbian County, 718600, Yulin City, Shaanxi.
<b>State</b>	China
<b>Tel.</b>	+86 9124222329
<b>Fax</b>	+86 9124222329
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Cui Zhizhong
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	2004
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is engaged in food grain processing with an annual product of 18,000 tons.
<b>Employees</b>	80
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for subcontracting agreements and joint ventures.

<b>Name</b>	<b>FUJIAN TONGFA FOODS GROUP CO., LDT</b>
<b>ID</b>	PRC04
<b>Company address</b>	Floof Minsheng Bldg., N°37-39, Zhenhai Rd., Siming District, 361003, Fujian
<b>State</b>	China
<b>Tel.</b>	+86 5922135588
<b>Fax</b>	+86 5922102288
<b>E-mail</b>	tongfa@tfacan.com
<b>Internet site</b>	www.tfacan.com
<b>Contact person</b>	Mr. He Huiqiang
<b>Position</b>	Leader of R&D Department
<b>Language spoken</b>	English
<b>Year of foundation</b>	1999
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It produces hundreds of products covered the wide ranges of edible fungus, vegetables, meats and seafood. The company's canneries have already passed: IFS certificate, ISO9001, 2000 certificate, HACCP certificate, etc.
<b>Employees</b>	1000
<b>Turnover</b>	34.700.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Purchase, Sales, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for joint ventures, technology transfer.

<b>Name</b>	<b>GANSU WEST SUN FOOD CO. LTD</b>
<b>ID</b>	PRC48
<b>Company address</b>	N° 94, Jiefang Road, Jinta County, Gansu
<b>State</b>	China
<b>Tel.</b>	+86 937442688
<b>Fax</b>	+86 9374421018
<b>E-mail</b>	westsun@yahoo.cn
<b>Internet site</b>	www.westsun.com.cn
<b>Contact person</b>	Mr. Chang Peiyong
<b>Position</b>	Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	2000
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Vegetable and fruit production, especially tomato processing lines.
<b>Employees</b>	150
<b>Turnover</b>	6.000.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary. <b>Sectors:</b> Looks for import of tomato processing line.

<b>Name</b>	<b>GUAN SHENG YUAN (GROUP) CO. LTD</b>
<b>ID</b>	PRC05
<b>Company address</b>	N° 1418, Xinzha Road, 200040, Shanghai.
<b>State</b>	China
<b>Tel.</b>	+86 2162727878
<b>Fax</b>	+86 2162177737
<b>E-mail</b>	zrz@gsygroup.com
<b>Internet site</b>	www.gsygroup.com
<b>Contact person</b>	Mr. Zhou Rongzhi
<b>Position</b>	Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1915
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Large scale enterprise engaging mainly in food industry and concurrently in other diversified industries in all over China, it is specialized in manufacturing of over two thousand varieties of products like, candies, bee products, bakeries, seasonings, wine, beverage, frozen food, etc.
<b>Employees</b>	5000
<b>Turnover</b>	560.000.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for Licences, Know-How or technology transfer, representation agreements.

<b>Name</b>	<b>HARBIN GOLDEN HAPPINESS COMMERCIAL MACHINERY</b>
<b>ID</b>	PRC06
<b>Company address</b>	N°1, East Dazhi, Nangang District, 150001, Harbin
<b>State</b>	China
<b>Tel.</b>	+86 13804510675
<b>Fax</b>	+86 45185935889
<b>E-mail</b>	zhikunl@163.com
<b>Internet site</b>	www.meile-hsj.com.cn
<b>Contact person</b>	Lu Zhikun
<b>Position</b>	Deputy General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1958
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of machineries. The company has invented the first automatic dumpling forming machine exported in 64 countries and areas. It can change both the thickness of the dumpling wrappers and the volume of the filling for dumplings.
<b>Employees</b>	316
<b>Turnover</b>	1.480.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for know-how and technology transfer, joint ventures.

<b>Name</b>	<b>HARBIN LONGJUNG INDUSTRY DEVELOPMENT CO., LTD</b>
<b>ID</b>	PRC07
<b>Company address</b>	11F, Always Development Plaza, N°15, Hongjun Street, Nangang District, 150001, Harbin City.
<b>State</b>	China
<b>Tel.</b>	+86 45153009649
<b>Fax</b>	+86 45153009648
<b>E-mail</b>	harmonymake@yahoo.com.cn
<b>Internet site</b>	www.hrb69.com
<b>Contact person</b>	Mr. Zhi Zao Hui
<b>Position</b>	President
<b>Language spoken</b>	English
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	The company devotes itself to macromolecule material domain of green eco-friendly, technology research and marketing. Its products as, Skypurl brand, are non polluted, waterproof, antioil, anticold, harmless and can be used in refrigeration and microwave oven.
<b>Employees</b>	170
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Licenses and Patent, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for know how or technology transfer.

<b>Name</b>	<b>HEILONGJING XINGANG PACKAGING MATERIALS CO., LTD</b>
<b>ID</b>	PRC10
<b>Company address</b>	Songbei the US and Asia Science and Technology Park, 150020, Harbin City
<b>State</b>	China
<b>Tel.</b>	+86 45188334611
<b>Fax</b>	+86 45187804848
<b>E-mail</b>	yongfu08@163.com
<b>Internet site</b>	www.hljingng.com
<b>Contact person</b>	Li Yongfu
<b>Position</b>	President
<b>Language spoken</b>	English
<b>Year of foundation</b>	2000
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Production and sale of Plastic Flexible Packaging. Company main products are BOPP, beam splitter, CPP beam splitter, PE shrink film products.
<b>Employees</b>	120
<b>Turnover</b>	12.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary, Slovenia <b>Sectors:</b> Looks for R&D, Know how or technology transfer.

<b>Name</b>	<b>JIAXIAN COUNTRY DONGFANGHONG DATES CO., LTD</b>
<b>ID</b>	PRC47
<b>Company address</b>	Jiaxian County, 719200, Yulin City, Shaanxi.
<b>State</b>	China
<b>Tel.</b>	+86 9126712069
<b>Fax</b>	+86 9126712069
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Liu Delu
<b>Position</b>	President
<b>Language spoken</b>	English
<b>Year of foundation</b>	2001
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is engaged in the production of dates products and fruit wines, white wines as well as dates juice.
<b>Employees</b>	60
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for joint ventures and technology transfer.

<b>Name</b>	<b>LIUPANSHAN POTATO.CO.LTD.GUYUAN NINGXIA</b>
<b>ID</b>	PRC13
<b>Company address</b>	N°442, West Bridge of Railway station Guyuan Ningxia, 756000, Ningxia Hui Autonomous Region
<b>State</b>	China
<b>Tel.</b>	+86 9543962288
<b>Fax</b>	+86 9542070274
<b>E-mail</b>	long123888@163.com
<b>Internet site</b>	www.mlsasp.com
<b>Contact person</b>	Zhang Nong
<b>Position</b>	Manager
<b>Language spoken</b>	Russian
<b>Year of foundation</b>	2007
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	The company sells the local agricultural products providing to the processing or vacuum packaging.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Search for R&D, Subcontracting agreements, licences, technology transfer, joint ventures.

<b>Name</b>	<b>MIZHI COUNTRY XINGDE EXCHEQUER RICE CO., LTD</b>
<b>ID</b>	PRC37
<b>Company address</b>	Mizhi County, 718100, Yulin city, Shaanxi
<b>State</b>	China
<b>Tel.</b>	+86 9126224468
<b>Fax</b>	+86 9126224468
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Gao Decheng
<b>Position</b>	General Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1998
<b>Field of activity</b>	Food processing Technologies
<b>Main activity</b>	The company is engaged in the business of exchequer rice and beans products.
<b>Employees</b>	40
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary. <b>Sectors:</b> Looks for joint ventures, technology transfer, subcontracting agreements.

<b>Name</b>	<b>PINGLI COUNTRY BAI CAO TANG BIOTECHNOLOGY LTD.</b>
<b>ID</b>	PRC36
<b>Company address</b>	N° 43, Dashenzi, Pingli County, 725500, Shaanxi
<b>State</b>	China
<b>Tel.</b>	+86 13324636999
<b>Fax</b>	+86 9158429126
<b>E-mail</b>	tea789@whjgl.com
<b>Internet site</b>	www.whjgl.com
<b>Contact person</b>	Mr. Zhang Zhao
<b>Position</b>	President
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1991
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	It is dedicated to R&D, production and sales of Fiveleaf Gynostemma series deep processing products. In the scientific research there are five research offices for tea kinds, planting, processing, plant protection and speciality.
<b>Employees</b>	56
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary. <b>Sectors:</b> Looks for technology transfer and subcontracting agreements.

<b>Name</b>	<b>SHAANXI BAISHUI HONGDA CONSTRUCTION &amp; FRUIT INDUSTRY CO., LTD</b>
<b>ID</b>	PRC14
<b>Company address</b>	East Dukang Road, Bai Shui County, 715600, Shaanxi
<b>State</b>	China
<b>Tel.</b>	+86 9136121724
<b>Fax</b>	+86 9136129519
<b>E-mail</b>	hdfruit2002@yahoo.com.cn
<b>Internet site</b>	www.hdfruit.com
<b>Contact person</b>	Dong Zhimin
<b>Position</b>	President
<b>Language spoken</b>	English
<b>Year of foundation</b>	1993
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It is an economic entity in the fruit industry and fruit exportation. The overall management of the company and its bases have passed the ISO9001 international quality management system, Eurepgap, and European Union Organic Food authentication.
<b>Employees</b>	365
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for joint ventures, technology transfer. Interesting in apple processing and juice production technologies.

<b>Name</b>	<b>Shaanxi Guanshan Dairy Co. Ltd</b>
<b>ID</b>	PRC15
<b>Company address</b>	Longxian County, Shaanxi, 771200
<b>State</b>	China
<b>Tel.</b>	+86 9174601748
<b>Fax</b>	+86 9174601413
<b>E-mail</b>	ixl6065@163.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Li Xiaolin
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	2001
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	It is a leading enterprise in the agro industry of Shaanxi province. Its fixed assets reached 100 million rmb and has two subsidiaries of a milk powder procession factory with 10,000 ton capacity and a metal package jars procession factory with 30 million piece capacity.
<b>Employees</b>	620
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for technology transfer, production agreements or joint ventures. Particular project: interested in the field of milk powder procession.

<b>Name</b>	<b>SHAANXI SUIDE SANSHILIPU FOOD GRAINS CO. LTD</b>
<b>ID</b>	PRC46
<b>Company address</b>	Huangjiagou, Suide County, 718000, Pingli County, Shaanxi
<b>State</b>	China
<b>Tel.</b>	+86 13409120598
<b>Fax</b>	
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. An Xinhua
<b>Position</b>	President
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	2004
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is mainly engaged in the business of food grains and relevant products.
<b>Employees</b>	46
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary, Slovenia <b>Sectors:</b> Looks for joint ventures and technology transfer.

<b>Name</b>	<b>SHENMU COUNTRY EVERGREEN FOODS AND BEVERAGE CO.</b>
<b>ID</b>	PRC38
<b>Company address</b>	Northway, Gucheng Road, 719300, Shenmu County, Yulin City, Shaanxi.
<b>State</b>	China
<b>Tel.</b>	+86 9128318382
<b>Fax</b>	+86 9128313468
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Wang Ka
<b>Position</b>	General Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1987
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is engaged in the production of foods and beverages.
<b>Employees</b>	68
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for joint ventures and technology transfer.

<b>Name</b>	<b>SHENMU COUNTRY XUEFENG FOODS CO., LTD.</b>
<b>ID</b>	PRC34
<b>Company address</b>	Wuta Village, Shenmu County, Shaanxi, 719300, Yulin City.
<b>State</b>	China
<b>Tel.</b>	+86 13409175888
<b>Fax</b>	+86 9128327799
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Guo Wenguang
<b>Position</b>	General Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1997
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is mainly engaged in the business of food production.
<b>Employees</b>	40
<b>Turnover</b>	120.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for joint ventures and technology transfer.

<b>Name</b>	<b>SICHUAN BAIJIA FOOD CO. LTD</b>
<b>ID</b>	PRC19
<b>Company address</b>	Baijia Road, Chengdu Economic & Technological Development Zone, 610100, Longquanyi District, Chengdu, Sichuan
<b>State</b>	China
<b>Tel.</b>	+86 2888431176
<b>Fax</b>	+86 2888431458
<b>E-mail</b>	baijia_export@yahoo.com.cn
<b>Internet site</b>	www.scbaijia.com
<b>Contact person</b>	Mr. Jiawu Sheng; Mr. Jinghang Xu
<b>Position</b>	Vice President; Operation Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	2001
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	It is specialized in R&D production and marketing of food. The main products of Baijia Company are "Baijia" instant sweet potato noodle, "Nulican" seasoning for Sichuan dish, etc.
<b>Employees</b>	1500
<b>Turnover</b>	200.000.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for subcontracting agreements, joint ventures, representation agreements.

<b>Name</b>	<b>SICHUAN PIXIAN BEAN SOURCE HOLDING LTD.</b>
<b>ID</b>	PRC44
<b>Company address</b>	Pitongzhen Nan Street, N°180, Pixian, 611732, Chengdu City
<b>State</b>	China
<b>Tel.</b>	+86 2887921685
<b>Fax</b>	+86 2887928774
<b>E-mail</b>	xinxizhong@pxdb.com
<b>Internet site</b>	www.pxdb.com
<b>Contact person</b>	Mr. Jinghang Xu
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1992
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It regroups 3 local bean source companies with an annual production of JuanCheng brand Pixian bean source of over 10,000 tons.
<b>Employees</b>	500
<b>Turnover</b>	4.950.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for technology transfer and export agencies for their product.

<b>Name</b>	<b>TAIYUAN HANBO FOOD INDUSTRY CO., LTD</b>
<b>ID</b>	PRC21
<b>Company address</b>	N°38, Fuxi Street, 030002, Taiyuan city
<b>State</b>	China
<b>Tel.</b>	+86 3514077277
<b>Fax</b>	+86 3514075202
<b>E-mail</b>	hanbofood@163.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Ma Qiang
<b>Position</b>	General Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1998
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is specialized in haw and walnut's research and development, production, distribution and service.
<b>Employees</b>	360
<b>Turnover</b>	84.116.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary and Slovenia <b>Sectors:</b> Looks for know how and technology transfer.

<b>Name</b>	<b>VERVEPAK INTERNATIONAL CO., LTD</b>
<b>ID</b>	PRC23
<b>Company address</b>	N°2, Tianhe Road, West of Hi-tech District, 611731, Chengdu City, Sichuan
<b>State</b>	China
<b>Tel.</b>	+86 2887855555
<b>Fax</b>	+86 2887820477
<b>E-mail</b>	idr-55555@163.com
<b>Internet site</b>	www.vervepak.com
<b>Contact person</b>	Ms. Jue Wang
<b>Position</b>	Vice General Manager
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	2002
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	It is a large hi-tech corporation that professionally deals with developing, producing and selling liquid food aseptic packaging with its own independent intellectual property rights.
<b>Employees</b>	80
<b>Turnover</b>	1.100.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for R&D, subcontracting agreements, licenses, know how and technology transfer.

<b>Name</b>	<b>XINJIANG KANGXIN CASING MANUFACTURING CO. LTD</b>
<b>ID</b>	PRC24
<b>Company address</b>	N°122, Qingdao Road, Urumqi Tech&Economic Development Zone, Xinjiang, 830026, Urumqi City
<b>State</b>	China
<b>Tel.</b>	+86 9913730698
<b>Fax</b>	+86 9913741997
<b>E-mail</b>	manager@xjkxcy.com
<b>Internet site</b>	www.xjkxcy.com
<b>Contact person</b>	Mr. Zeng Yu
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	2000
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is specialized in processing and export of sheep casings.
<b>Employees</b>	120
<b>Turnover</b>	6.000.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for technology transfer, in particular cooperation in sausage fabrication plant.

<b>Name</b>	<b>XINJIANG SHIHEZI GARDEN CREAMERY CORPORATION</b>
<b>ID</b>	PRC25
<b>Company address</b>	Western Gardern Town, Shihezi, 832021, Xinjiang
<b>State</b>	China
<b>Tel.</b>	+86 9935190118
<b>Fax</b>	+86 9935190118
<b>E-mail</b>	bycix@126.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Chen Cuilian
<b>Position</b>	President
<b>Language spoken</b>	Chinese
<b>Year of foundation</b>	1983
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	The company is specialized in production of dairy products, set cow base, dairy processing, integrated product sales.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Looks for dairy processing cooperative partners. Interested in advanced sterilized milk packaging equipment.

<b>Name</b>	<b>YULIN XINTIANYUAN GROUP CO.</b>
<b>ID</b>	PRC40
<b>Company address</b>	Lujiashan, Jingbian County, 718500, Yulin City, Shaanxi.
<b>State</b>	China
<b>Tel.</b>	+86 9124619178
<b>Fax</b>	+86 9124619178
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. He Junshi
<b>Position</b>	General Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1995
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Production of buckwheat, including bags of buckwheat fast noodles.
<b>Employees</b>	120
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Looks for joint ventures and technology transfer.

## COMPANY PROFILES MONGOLIA

<b>Name</b>	<b>DARKHAN DEEJIS CO., LTD</b>
<b>ID</b>	MNG01
<b>Company address</b>	Darkhan Uul Aimag, Darkhan sum, N°15, 10-16, Ulaanbaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 99980045
<b>Fax</b>	+976 11329180
<b>E-mail</b>	altaa_da94@yahoo.com
<b>Internet site</b>	
<b>Contact person</b>	Ms. Ganbold Altantuya
<b>Position</b>	Manager
<b>Language spoken</b>	Russian
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of bakery food.
<b>Employees</b>	20
<b>Turnover</b>	35.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Looks for cooperation in technology transfer machineries, joint ventures, plant investment.

<b>Name</b>	<b>DORNYN GOBI CO., LTD</b>
<b>ID</b>	MNG07
<b>Company address</b>	Chingeltei district, 5th khoroo, baruun Selbe street, Ulaanbaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 11329360
<b>Fax</b>	+976 70184455
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Ms. Sharkhuu Enkhsetseg
<b>Position</b>	Technologist
<b>Language spoken</b>	Mongolian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Meat and meat processing; Production and export.
<b>Employees</b>	180
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for transfer of Know How and machineries.

<b>Name</b>	<b>ERDENET KHAAN SUU CO. LTD</b>
<b>ID</b>	MNG02
<b>Company address</b>	Orkhon Aimag, Bayan-Ondor Sum, 97611, UlaanBaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 0135231888
<b>Fax</b>	+976 0135231888
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Gandold Ariunbileg
<b>Position</b>	Director
<b>Language spoken</b>	Russian
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of milk, ice cream and yogurt.
<b>Employees</b>	35
<b>Turnover</b>	530.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary, Slovenia <b>Sectors:</b> Request of technology transfer, machineries, joint venture agreements and plant investment

<b>Name</b>	<b>KHANGAIN KHUNS CO. LTD</b>
<b>ID</b>	MNG04
<b>Company address</b>	Arkhangai Province, Erdenebulgan sum, 97611
<b>State</b>	Mongolia
<b>Tel.</b>	+976 99051489
<b>Fax</b>	
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Ms. Gantsetseg Lkhagva
<b>Position</b>	Executive Director
<b>Language spoken</b>	Mongolian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Meat processing.
<b>Employees</b>	70
<b>Turnover</b>	330.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Request of technology transfer, machineries, joint ventures agreements, plant investment.

<b>Name</b>	<b>MAKH IMPEX HKU CO., LTD</b>
<b>ID</b>	MNG05
<b>Company address</b>	Sogino Khairkhan district Ulaanbaatar 25.
<b>State</b>	Mongolia
<b>Tel.</b>	+976 11632557
<b>Fax</b>	+976 11632557
<b>E-mail</b>	makhimpex@mongol.net
<b>Internet site</b>	www.makhimpex.mn
<b>Contact person</b>	Mr. Chinzorig Jargal
<b>Position</b>	Manager
<b>Language spoken</b>	Mongolian
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Meat and meat products processing Production and distribution; Engineering; Services;
<b>Employees</b>	90
<b>Turnover</b>	600.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Looks for technology transfer, machineries, joint ventures and plant investment.

<b>Name</b>	<b>MONGOL KHEVLEL CO. LTD</b>
<b>ID</b>	MNG08
<b>Company address</b>	Youth Avenue, Sukhbaatar District, Ulaanbaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 11323636
<b>Fax</b>	+976 11329180
<b>E-mail</b>	monprint@hotmail.com
<b>Internet site</b>	
<b>Contact person</b>	Ms. Shijeeravsal Saranchimeg
<b>Position</b>	General Director
<b>Language spoken</b>	Mongolian, Russian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Manufacturing multi purpose plastic bags and labels: import, export, consulting and services. Food packaging, specially pre-pared foods such as dumplings, noodles, ice cream, vegetables, spices.
<b>Employees</b>	14
<b>Turnover</b>	228.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italian, Slovenia, Hungary <b>Sectors:</b> Looks for technology transfer, machineries, joint ventures, licences and patent.

<b>Name</b>	<b>OB CAPITAL FOOD CO. LTD</b>
<b>ID</b>	MNG06
<b>Company address</b>	Bldng"Enigma" center, 11 khoroo, Bayangol District, Ulaanbaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 11304747
<b>Fax</b>	+976 11304747
<b>E-mail</b>	ganzo279@yahoo.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Soyolsuren Ganzorig
<b>Position</b>	Director
<b>Language spoken</b>	Russian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Snack food processing
<b>Employees</b>	26
<b>Turnover</b>	382.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for transfer of Know-How, machineries, distribution, machineries, licenses and patent, plant investment.

<b>Name</b>	<b>SELENGE SHIM COMPANY</b>
<b>ID</b>	MNG09
<b>Company address</b>	Selenge Aimag, Sukhbaatar Sum, 4th bag, Ulaanbaatar
<b>State</b>	Mongolia
<b>Tel.</b>	+976 0136223663
<b>Fax</b>	+976 0136222354
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Jalbaa Bayarmagnai
<b>Position</b>	Director
<b>Language spoken</b>	Mongolian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Milk powder production; Bakery products.
<b>Employees</b>	50
<b>Turnover</b>	200.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Looks for technology transfer, machineries, distribution agreements, joint ventures, production agreements, plant investment

## COMPANY PROFILES VIETNAM

<b>Name</b>	<b>BAKHA FAIR EXHIBITION COMPANY LIMITED</b>
<b>ID</b>	VN06
<b>Company address</b>	N° 36, An Trach, Quoc Tu Giam Ward, Dong Da District, Hanoi City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 45659133
<b>Fax</b>	+84 45659134
<b>E-mail</b>	sales@bachaexpo.com.vn
<b>Internet site</b>	
<b>Contact person</b>	Mr. Phong Bui Duc
<b>Position</b>	Vice Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	2000
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of feed food. Organization of Trade Fair & Exhibition.
<b>Employees</b>	50
<b>Turnover</b>	1.500.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Production Agreements
<b>Partner searched countries</b>	Italy, Slovenia and Hungary
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Request of technology transfer, machineries, joint ventures, licences and patent. Specific project: seeking to import a machine chian for production of fruit juice

<b>Name</b>	<b>DAI THANG COMPANY LIMITED</b>
<b>ID</b>	VN02
<b>Company address</b>	N° 101 Hoang Van Thu Street, Phan Dinh Phung Ward, Nam Dinh Province, Nam Dinh City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 3503849876
<b>Fax</b>	+84 3503866188
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Ms. Hoang Thi
<b>Position</b>	Director
<b>Language spoken</b>	Vietnamise
<b>Year of foundation</b>	2002
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of confectionary and beverage Import of confectionary machines and equipments
<b>Employees</b>	150
<b>Turnover</b>	600.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Looks for cooperation in Food processing technologies. Machines, equipments and tecnologia for confectionary sector.

<b>Name</b>	<b>HOANG KHANG FOOD PROCESSING - COMMERCIAL COMPANY LIMITED</b>
<b>ID</b>	VN01
<b>Company address</b>	N° 2A, 107A, Road N°10, Pham Van Hai Commune, Bin Chanh District, Ho Chi Minh City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 88121278
<b>Fax</b>	+84 84082162
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Ms. Anh Ly Thu
<b>Position</b>	Manager of Quality Dept.
<b>Language spoken</b>	English
<b>Year of foundation</b>	2003
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Production, trade processing and packaging of food & foodstuff, milk and cereal powder.
<b>Employees</b>	50
<b>Turnover</b>	100.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Food processing technologies. Establishing contacts for purchasing a milk and cereal powder processing machine chian and a diary processing processing machine.

<b>Name</b>	<b>HOUNG NAM PRODUCTION, TRADE &amp; SERVICE CO.LDT</b>
<b>ID</b>	VN07
<b>Company address</b>	N° 184 A, Nguyen Tat Thanh Street, Ward N°8, Ca Mau Province, Ca Mau City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 780821554
<b>Fax</b>	+84 780580979
<b>E-mail</b>	huongnamcm@hcm.vnn.vn
<b>Internet site</b>	
<b>Contact person</b>	Ms. Van Tuong Duy
<b>Position</b>	Director
<b>Language spoken</b>	
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Food & Foodstuff production and processing Production of pork pies, sausages, cold meat, sweet cakes and ice cream.
<b>Employees</b>	30
<b>Turnover</b>	150.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary. <b>Sectors:</b> Request of technology tranfer, machineries, distribution agreements, agency agreements. Specific project: seeking to import machines for meat grind, meat cram and meatball and the relative technolgy.

<b>Name</b>	<b>INTERNATIONAL FAIR AND TRADE JOINT STOCK COMPANY (INFACO)</b>
<b>ID</b>	VN05
<b>Company address</b>	N°28, 145 Lane, Quan Nihan Street, Thuong Dinh Ward, Thanh Xuan District, Hanoi City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 45659355
<b>Fax</b>	+84 45659566
<b>E-mail</b>	minhoainfaco@yahoo.com.vn
<b>Internet site</b>	
<b>Contact person</b>	Ms. Hoa Mai Minh
<b>Position</b>	Vice director
<b>Language spoken</b>	English
<b>Year of foundation</b>	2003
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Organization of trade fair & Exhibition. Production and distribution of purified water, functional food and tea processing.
<b>Employees</b>	25
<b>Turnover</b>	750.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary  <b>Sectors:</b> Request for technology/know how, machineries, licenses and Patent. Seeking to import machines for production of purified water, filtered bag tea, instant tea and functional food in the form of tablets, capsules and film-coated tablets.

<b>Name</b>	<b>THANH HA JOINT STOCK COMPANY</b>
<b>ID</b>	VN10
<b>Company address</b>	N°7, A28 Nghia Tan, Cau Giay District, Hanoy
<b>State</b>	Vietnam
<b>Tel.</b>	+84 47912708
<b>Fax</b>	+84 47568259
<b>E-mail</b>	thanhha_jsc@yahoo.com
<b>Internet site</b>	www.thanhhajsc.com
<b>Contact person</b>	Mr. Ket Nguyen Anh
<b>Position</b>	General Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	2004
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production, processing and export of agricultural, aquatic and seafood products. Production of biofertilizer.
<b>Employees</b>	50
<b>Turnover</b>	100.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary  <b>Sectors:</b> Machineries, agency agreements, joint ventures, plant investment. Particular project: seeking to import a machine for packaging of water solution, a drier machine for fruit and seafood, a bottling off machine and a centrifuge machine(capacity 200 litter), installed software with control centre.

<b>Name</b>	<b>THANH LONG COMPANY LIMITED</b>
<b>ID</b>	VN03
<b>Company address</b>	N°50 Tran Dang Ninh Road, Hoang Van Thu Ward, Lang Son Province, Lang Son City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 25878888
<b>Fax</b>	+84 25712688
<b>E-mail</b>	thanhlongglsn@vnn.vn
<b>Internet site</b>	
<b>Contact person</b>	Mr. Lung Hoang Van
<b>Position</b>	Director
<b>Language spoken</b>	Vietnamise
<b>Year of foundation</b>	1998
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production and trade of confectionary.
<b>Employees</b>	115
<b>Turnover</b>	750.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Hungary and Slovenia <b>Sectors:</b> Confectionary production: seeking partners for joint ventures with the investment of their machines, equipments and technology transfer.

<b>Name</b>	<b>TON PHAT CROCODILE COMPANY LIMITED</b>
<b>ID</b>	VN09
<b>Company address</b>	N° 5, Bis Ky Con Street, Nguyen Thai Binh Ward, District N°1, Ho Chi Minh City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 88290188
<b>Fax</b>	+84 88210738
<b>E-mail</b>	tonphat@hcm.vnn.vn
<b>Internet site</b>	
<b>Contact person</b>	Mr. Tran Van
<b>Position</b>	Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	2002
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of foodstuff products from crocodile's meat and their distribution to the supermarkets.
<b>Employees</b>	70
<b>Turnover</b>	1.500.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Technolgy tranfer, machineries, distribution agreements, agency agreements, joint ventures, licences and patent, plant investment Particular project - seeking to import meat processing machine chain.

<b>Name</b>	<b>VIETNAM FOODS CORPORATION (VIETFOODS CORP)</b>
<b>ID</b>	VN08
<b>Company address</b>	Room N°30, B1 Giang Vo, Tran Hui Lieu Street, Ba Dinh District, Hanoi City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 48755738
<b>Fax</b>	+84 48756045
<b>E-mail</b>	lehauphuong@vietfoods.com.vn
<b>Internet site</b>	www.vietthanh
<b>Contact person</b>	Ms. Phuong Le Thi Hau
<b>Position</b>	Vice Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	1996
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of food & foodstuff, instant tea, confectionary and gracilaria agar. Import and export of consumer goods.
<b>Employees</b>	150
<b>Turnover</b>	1.000.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia and Hungary <b>Sectors:</b> Search to import machines and equipments for confectionary and their relative technology transfer.

<b>Name</b>	<b>VINH KHANG PRIVATE ENTERPRISE</b>
<b>ID</b>	VN04
<b>Company address</b>	N° 295 Quang Trung Road, Ngo May Town, Phu Cat, Binh Dinh Province, Binh Dinh City
<b>State</b>	Vietnam
<b>Tel.</b>	+84 56850234
<b>Fax</b>	+84 56850234
<b>E-mail</b>	
<b>Internet site</b>	
<b>Contact person</b>	Mr. Phu Huynh Anh
<b>Position</b>	Technical foreman
<b>Language spoken</b>	Vietnamise
<b>Year of foundation</b>	2003
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production and distribution of fish sauces and seaproducts.
<b>Employees</b>	30
<b>Turnover</b>	150.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> Italy, Slovenia, Hungary <b>Sectors:</b> Distribution, agency agreements, joint venture. Particular project: seeking to import a fish sauce bottling off machine chain.

## COMPANY PROFILES ITALY

<b>Name</b>	<b>ABL SRL</b>
<b>ID</b>	IT18
<b>Company address</b>	Via dell'Artigianato, 5/2, Cavezzo
<b>State</b>	Italy
<b>Tel.</b>	+39 053558927
<b>Fax</b>	+39 053589903
<b>E-mail</b>	ascari.daniela@ablcavezzo.it
<b>Internet site</b>	www.ablcavezzo.it
<b>Contact person</b>	Ascari Daniela
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian/English/French/German
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is expertise in apple and pear peeling production. The range of equipments has now extended to include a wide choice of technologies for fresh cut produce: orange and kiwi peeler; melon and pineapple peeler and chunker, mango peeler, tomato and potato scooper.
<b>Employees</b>	35
<b>Turnover</b>	7.000.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China and Vietnam. <b>Sectors:</b> Looks for representation and agency agreement.

<b>Name</b>	<b>ACRAM SRL</b>
<b>Event</b>	IT25
<b>Company address</b>	Loc. Pigna13, Sant'Ambrogio di Valpolicella, 37015, Verona
<b>State</b>	Italy
<b>Tel.</b>	+39 0456835402
<b>Fax</b>	+39 0456835422
<b>E-mail</b>	ramanzotti@acram.net
<b>Internet site</b>	www.acram.it
<b>Contact person</b>	Mr. Ramanzotti Francesco
<b>Position</b>	Export Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1978
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Equipment for milk metering and sampling during collection and intake, automation in wineries.
<b>Employees</b>	30
<b>Turnover</b>	5.000.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Distribution Agreements, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for companies well introduced in dairy and wine sector with commercial stucture and technical service.

<b>Name</b>	<b>AGROGEST</b>
<b>ID</b>	IT26
<b>Company address</b>	Via Abele Merli, 7, 46037, Roncoferraro, Mantova
<b>State</b>	Italy
<b>Tel.</b>	+39 0376663667
<b>Fax</b>	+39 0376664408
<b>E-mail</b>	info@agrogest.com
<b>Internet site</b>	www-agrogest.com
<b>Contact person</b>	Mr. Sebastiano Speciali
<b>Position</b>	Direttore
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Manufactured according to Eu regulation, modern solution for food sectors from cheese production to bakery product.
<b>Employees</b>	6
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Agency Agreements, Distribution Agreements, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for salers for food machine/material/agent/final clients

<b>Name</b>	<b>ALMAC SRL</b>
<b>ID</b>	IT05
<b>Company address</b>	Via Emilia Est, 2009, San Cesario s/p, Loc. Gaggio, 41018, Modena
<b>State</b>	Italy
<b>Tel.</b>	+39 059938010
<b>Fax</b>	+39 059938600
<b>E-mail</b>	almacsrl@tin.it
<b>Internet site</b>	www.almacsrl.com
<b>Contact person</b>	Mr. Baccarani Gianpaolo
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It is a leading company in the design and construction of machines, plants and automations for the "pasta filata" cheeses industry. The interest of the company, operating in the dairy field since many years, is, since the beginning, aimed to that productive process phase included between milk coagulation until its transformation into cheese, thus manufacturing plants from the cheese vats discharge until the product packing.
<b>Employees</b>	14 4000000
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for companies from diary industry sector interested in machines, plants and automations for the production of pasta filata cheese.

<b>Name</b>	<b>ANDREA VIGANO</b>
<b>Event</b>	IT39
<b>Company address</b>	Via Ridolfi, 28, Lonigo - 36045, Vicenza
<b>State</b>	Italy
<b>Tel.</b>	+39 0444875892
<b>Fax</b>	
<b>E-mail</b>	andreavignano48@alice.it
<b>Internet site</b>	
<b>Contact person</b>	Mr. Vignano Andrea
<b>Position</b>	Owner
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Meat processing technologie
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Agency Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for cooperation in food processing technologies.

<b>Name</b>	<b>AVE INDUSTRIES SRL</b>
<b>ID</b>	IT22
<b>Company address</b>	Via della Costituzione, 127, Spinea, 30038, Venezia
<b>State</b>	Italy
<b>Tel.</b>	+390415089293
<b>Fax</b>	+390415089210
<b>E-mail</b>	mauro.calenda@ave-industries.com
<b>Internet site</b>	www.aveindustries.com
<b>Contact person</b>	Mr. Calenda Mauro
<b>Position</b>	Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1964
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Design, manufacturing, installation of bottling systems.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for cooperation with milk and softdrinks producers.

<b>Name</b>	<b>BAGS SNACKS SRL</b>
<b>Event</b>	IT32
<b>Company address</b>	Via degli Alberi, 31, Galliera, 35015, Padova.
<b>State</b>	Italy
<b>Tel.</b>	+39 0499470255
<b>Fax</b>	+39 0499470046
<b>E-mail</b>	export @bagsnack.com
<b>Internet site</b>	www.bagsnack.com
<b>Contact person</b>	Mr. Girolimetto Italo
<b>Position</b>	General Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1987
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Construction of industrial plants for the production of snacks. The acquired know how in this sector allowed the company's engineers to prepare avant garde frying and baking plants suitable for pellets.
<b>Employees</b>	37
<b>Turnover</b>	8.531.229,00 Euro
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for technology and machinery transfer, distribution agreements and plant investment.

<b>Name</b>	<b>BERTOLI SRL</b>
<b>ID</b>	IT10
<b>Company address</b>	Via Brodolini, N°1, San Polo di Torrile, 43056, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521954411
<b>Fax</b>	+39 0521293704
<b>E-mail</b>	angeloagoletti@bertoli-homogenizers.com
<b>Internet site</b>	www.bertoli-homogenizers.com
<b>Contact person</b>	Mr. Agoletti Angelo
<b>Position</b>	Sales Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Construction of homogenizers and high pressure pumps
<b>Employees</b>	25
<b>Turnover</b>	5.000.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for cooperation with companies from food and beverage sector.

<b>Name</b>	<b>BOEMA SPA</b>
<b>ID</b>	IT20
<b>Company address</b>	C.so Romano Scagliol, 197, Loc. Nieve, 12052, Cuneo
<b>State</b>	Italy
<b>Tel.</b>	+39 0173678711
<b>Fax</b>	+39 017367626
<b>E-mail</b>	boema@boema.com
<b>Internet site</b>	www.boema.com
<b>Contact person</b>	Mr. Molino Mario
<b>Position</b>	Sales Representative
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1979
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of machines and plants for fruit and vegetable processing - it has an enologic, a fruit, a vegetables and chestnuts division.
<b>Employees</b>	100
<b>Turnover</b>	15.000.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Machineries, Plant Investment, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam and Mongolia. <b>Sectors:</b> Looks for distribution and agency agreements.

<b>Name</b>	<b>CASEARTECNICA BARTOLI SRL</b>
<b>Event</b>	IT30
<b>Company address</b>	Via Bernini, 26, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521982381
<b>Fax</b>	+39 0521994866
<b>E-mail</b>	pitero.bartoli@caseartecnica.it
<b>Internet site</b>	www.caseartecnica.it
<b>Contact person</b>	
<b>Position</b>	Director
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1950
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company produces machineries for food and dairy industries and is specialised in fixtures to produce, to process and to cut Parmigiano Reggiano and Grana Padano and other hard and semi-hard cheeses.
<b>Employees</b>	12
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Agency Agreements, Joint Ventures, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia and Vietnam. <b>Sectors:</b> Looks for joint ventures, products, agency agreements.

<b>Name</b>	<b>CIDIESSE ENGINEERING</b>
<b>Event</b>	IT14
<b>Company address</b>	Via dell'Artigianato, N°3, Piovene Rochette, 36013, Vicenza.
<b>State</b>	Italy
<b>Tel.</b>	+39 0445550200
<b>Fax</b>	+39 0445550014
<b>E-mail</b>	info@cidiesse.com
<b>Internet site</b>	www.cidiesse.com
<b>Contact person</b>	Mr. Del Santo Carlo
<b>Position</b>	Chairman
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1976
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Production of bucket elevator, conveyor belt, vertical conveyor for box. Research in technological solutions to meet the needs of the following industries: FOOD-PROCESSING, CHEMICALS, PHARMACEUTICAL, AGRICULTURAL, CERAMICS and others.
<b>Employees</b>	20
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for cooperation with companies well introduced in food packaging sector.

<b>Name</b>	<b>CONTENGO DIV. GALVANIN SRL</b>
<b>ID</b>	IT23
<b>Company address</b>	Via E. Fermi, 10, Marostica, 36063, Vicenza.
<b>State</b>	Italy
<b>Tel.</b>	+39 0424476789
<b>Fax</b>	+39 0424475686
<b>E-mail</b>	brunello@contengo.it
<b>Internet site</b>	www.contengo.it
<b>Contact person</b>	Mr. Brunello Giovanni
<b>Position</b>	Production Manger
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Production of packaging for food sector
<b>Employees</b>	45
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for cooperation with companies interested in packaging solutions.

<b>Name</b>	<b>CUCCOLINI SRL</b>
<b>ID</b>	IT04
<b>Company address</b>	Via Raffaello Sanzio, 2, 42100, Reggio Emilia.
<b>State</b>	Italy
<b>Tel.</b>	+39 0522922000
<b>Fax</b>	+39 0522921093
<b>E-mail</b>	baso.g@cuccolini.it
<b>Internet site</b>	www.cuccolini.it
<b>Contact person</b>	Mr. Baso Gianluca
<b>Position</b>	Product Manger
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1946
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Fist Italian company producing vibrating sieves. Market leader with over 3500 machines produced each year, the company presents a wide range of products designed especially for screening, refining and removing iron from fluids and powders. The company's machines, vibrating sieves, mills, iron removers and pumps are commercialised worldwide, offering high quality standards and technological innovation.
<b>Employees</b>	50
<b>Turnover</b>	8.800.000,00 Euro
<b>Type of cooperation offered</b>	Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia and Vietnam. <b>Sectors:</b> Looks for collaboration with companies interesting in screening and refining powder and liquid.

<b>Name</b>	<b>DIPILEG SRL</b>
<b>ID</b>	IT06
<b>Company address</b>	Via Armentera, 8/10, Borgo Valsugana, 38051, Trento.
<b>State</b>	Italy
<b>Tel.</b>	+39 0461752729
<b>Fax</b>	+39 0461752729
<b>E-mail</b>	info@dipileg.it
<b>Internet site</b>	www.dipileg.it
<b>Contact person</b>	Mr. Costa Alessio
<b>Position</b>	CEO
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Production of polypropylene with incorporated spoon/fork. The colour and shape of the cup and the spoon/fork are chosen by the client.
<b>Employees</b>	1
<b>Turnover</b>	63.000,00 Euro
<b>Type of cooperation offered</b>	Licenses and Patent
<b>Type of partner researched</b>	<b>Countries:</b> Mongolia, Vietnam, China <b>Sectors:</b> Looks for companies specialized in food packaging and diary products processing (milk-ice cream).

<b>Name</b>	<b>FAVA SPA</b>
<b>ID</b>	IT15
<b>Company address</b>	Via 4 Novembre, 29, Cento, 44042, Ferrara
<b>State</b>	Italy
<b>Tel.</b>	+39 0516843403
<b>Fax</b>	+39 0516835740
<b>E-mail</b>	info@fava.it
<b>Internet site</b>	www.fava.it
<b>Contact person</b>	Mr. Brenzoni Brenno
<b>Position</b>	Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1937
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Design and manufacturing of machinery for the pasta industry.
<b>Employees</b>	240
<b>Turnover</b>	63.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Plant Investment
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for potential partners interesting in their machineries.

<b>Name</b>	<b>FEEDING INTERNATIONAL GROUP SRL</b>
<b>Event</b>	IT21
<b>Company address</b>	Via del Garda, 48/e, Rovereto, 38068, Trento
<b>State</b>	Italy
<b>Tel.</b>	+39 0464480569
<b>Fax</b>	+39 0464489105
<b>E-mail</b>	commerciale.feeding@tiscali.it
<b>Internet site</b>	www.feeding.it
<b>Contact person</b>	Mr. Pastorelli Fabio
<b>Position</b>	Sales director
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of bakery plants.
<b>Employees</b>	1
<b>Turnover</b>	700.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> Mongolia, Vietnam <b>Sectors:</b> Looks for buyers and companies that can promote and sell their plants and products.

<b>Name</b>	<b>FLY CAFFE' di De Marchi &amp; C sas</b>
<b>ID</b>	IT33
<b>Company address</b>	Via Venezia, N°5, 35010, Limena, Padova.
<b>State</b>	Italy
<b>Tel.</b>	+39 0499076429
<b>Fax</b>	
<b>E-mail</b>	info@caffedelsanto.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. De Marchi Luca
<b>Position</b>	Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of coffee machinery.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Distribution Agreements, Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for distribution agreements.

<b>Name</b>	<b>FORBEST MANAGEMENT</b>
<b>IT</b>	IT49
<b>Company address</b>	Via Cà Nuova Zampieri, 4/E, 37057, Verona
<b>State</b>	Italy
<b>Tel.</b>	+39 0459251794
<b>Fax</b>	+39 045549144
<b>E-mail</b>	forbestmanagement@libero.it
<b>Internet site</b>	www.forbestmanagement.com
<b>Contact person</b>	Mr. Begalli Diego
<b>Position</b>	Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Consulting and engineering
<b>Employees</b>	8
<b>Turnover</b>	1.000.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for production plants for food sector.

<b>Name</b>	<b>FORNERIA ARENA</b>
<b>ID</b>	IT47
<b>Company address</b>	Pazza Nuova 7/8 - 37012, Bussolengo
<b>State</b>	Italy
<b>Tel.</b>	+39 0456090423
<b>Fax</b>	+39 0456090340
<b>E-mail</b>	info@forneria-arena.it
<b>Internet site</b>	www.forneria-arena.it
<b>Contact person</b>	Mr. Meneghelli Luigi
<b>Position</b>	Administrator
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of Baked Products
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for partnership with companies from the target sector.

<b>Name</b>	<b>FRIGO INDUSTRIALI MONTRUCOLI</b>
<b>ID</b>	IT38
<b>Company address</b>	Viale dell'Industria, 31/Z, 37135, Verona.
<b>State</b>	Italy
<b>Tel.</b>	+39 045508312
<b>Fax</b>	+39 0458276200
<b>E-mail</b>	frigoindustriali@montrucoli.com
<b>Internet site</b>	
<b>Contact person</b>	Mr. Montrucoli Igor
<b>Position</b>	Director
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Planning and construction of plants for the maintenance of the agricultural and alimentary products, including slaughtering plant planning
<b>Employees</b>	5
<b>Turnover</b>	2.000.000,00 Euro
<b>Type of cooperation offered</b>	Plant Investment, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for all type of cooperation.

<b>Name</b>	<b>FRIGO JOLLINOX</b>
<b>ID</b>	IT11
<b>Company address</b>	Via San Giovanni in Golfo, 139D, 86100, Campobasso
<b>State</b>	Italy
<b>Tel.</b>	+39 087466319
<b>Fax</b>	+39 087462052
<b>E-mail</b>	c.cerri@frigojollinox.it
<b>Internet site</b>	www.frigojollinox.it
<b>Contact person</b>	Ms. Cerri Carmen
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1977
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of plants and equipments in stainless steel for foodstuff (fruit and vegetables processing); specialized in the construction of plants for dairy industry and mini dairy factories, milk refrigerators, vacuum concentrators, sterilizers, pasteurizers, mixers, emulsionizer, cooker, scalding, pass and stone machines.
<b>Employees</b>	12
<b>Turnover</b>	970.000,00 Euro
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for distribution and agency agreements.

<b>Name</b>	<b>ING. A. ROSSI IMPIANTI INDUSTRIALI SRL</b>
<b>ID</b>	IT31
<b>Company address</b>	Via Moletolo 4/A, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521271320
<b>Fax</b>	+39 0521774331
<b>E-mail</b>	sales@ingarossi.com
<b>Internet site</b>	www.ingarossi.com
<b>Contact person</b>	Mr. Rossi Giovanni
<b>Position</b>	Administrator
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1993
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company is specialized in the designing and development of plants for food industry.
<b>Employees</b>	19
<b>Turnover</b>	5.734.084,00 Euro
<b>Type of cooperation offered</b>	Machineries, Plant Investment
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for all type of cooperation.

<b>Name</b>	<b>INOX ITALIA</b>
<b>ID</b>	IT12
<b>Company address</b>	Via Stelvio 32, Varedo, 20039, Milano
<b>State</b>	Italy
<b>Tel.</b>	+39 0362554233
<b>Fax</b>	+39 0362544871
<b>E-mail</b>	donofrio@inoxitalia.it
<b>Internet site</b>	www.inoxitalia.it
<b>Contact person</b>	Mr. D'Onofrio Giuseppe
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of made fittings and valves for food and pharmaceuticals industry.
<b>Employees</b>	12
<b>Turnover</b>	2.600.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for all kind of cooperation related to their production target.

<b>Name</b>	<b>INOX MECCANICA SRL</b>
<b>ID</b>	IT45
<b>Company address</b>	Strada Solarolo, 20 B-C-D, 46040 - Solarolo di Goito, Mantova
<b>State</b>	Italy
<b>Tel.</b>	+39 0376608282
<b>Fax</b>	+39 0376608180
<b>E-mail</b>	raffaele.bertani@inoxmeccanica.it
<b>Internet site</b>	www.inoxmeccanica.com
<b>Contact person</b>	Mr. Bertani Raffaele
<b>Position</b>	Area Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1975
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Technology for the food processing industry
<b>Employees</b>	50
<b>Turnover</b>	5.000.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Cooperation with companies working in meat and fish processing industry.

<b>Name</b>	<b>ISOLTECK CUSINATO SRL</b>
<b>ID</b>	IT08
<b>Company address</b>	Via del Lavoro, 3, Riese Pio X, 31039, Treviso
<b>State</b>	Italy
<b>Tel.</b>	+39 0423754411
<b>Fax</b>	+39 0423754433
<b>E-mail</b>	sales@isolteck.com
<b>Internet site</b>	www.isolteck.com
<b>Contact person</b>	Mr. Fabio Cusinato
<b>Position</b>	Sales Director
<b>Language spoken</b>	English/Italian
<b>Year of foundation</b>	1968
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	It is a leading company in the design and construction of machines, plants and automations for the pasta and the new partner extruder for all cereals with or without gluten(corn, rice, millet, beans, lentils).
<b>Employees</b>	31
<b>Turnover</b>	4.130.143,00 Euro
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for agency agreements.

<b>Name</b>	<b>ITALPAST</b>
<b>ID</b>	IT46
<b>Company address</b>	Via della Chiesa, 10, Fidenza, 43036, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0524524450
<b>Fax</b>	+39 0524523468
<b>E-mail</b>	info@italpast.it
<b>Internet site</b>	www.italpast.it
<b>Contact person</b>	Mr. Folli Sergio
<b>Position</b>	Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1986
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Technology and machines for pasta production.
<b>Employees</b>	28
<b>Turnover</b>	6.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for distribution and agency agreements.

<b>Name</b>	<b>LABO-SCIENTIFICA SRL</b>
<b>ID</b>	IT07
<b>Company address</b>	Via Borsari, 23/A, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 052199276
<b>Fax</b>	+39 0521985934
<b>E-mail</b>	g.guarnieri@laboscientifica.it
<b>Internet site</b>	www.laboscientifica.it
<b>Contact person</b>	Mr. Guarnieri Gianluca
<b>Position</b>	CEO
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1993
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	The company is well known as distributor of high quality equipment for laboratory food testing, process monitoring, hygiene procedures. It can also provide turn-key laboratory for any food production and full service layout, design, start-up, personnel training and after sales training.
<b>Employees</b>	4
<b>Turnover</b>	1.200.000,00 Euro
<b>Type of cooperation offered</b>	Plant Investment, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for companies producing tomato, fruit concentrate, both canning and aseptic processing, milk dairy and dairy products, and in general industrial foodstuff, interested in creating or renovating the analytical laboratory.

<b>Name</b>	<b>LPV CALDAIE SRL</b>
<b>Event</b>	IT24
<b>Company address</b>	Via Cremonese, 150/A, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521674088
<b>Fax</b>	+39 0521674082
<b>E-mail</b>	info@lpvcaldaie.com
<b>Internet site</b>	www.lpvcaldaie.com
<b>Contact person</b>	Mr. Marasi Alessandro
<b>Position</b>	Technical Engineer
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1988
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of steam generators, autoclaves of sterilization, fixed and tilting cooking vessels.
<b>Employees</b>	10
<b>Turnover</b>	1.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Production Agreements
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for companies which supplies lines of production for food products at final customer

<b>Name</b>	<b>MAGNABOSCO SRL</b>
<b>ID</b>	IT48
<b>Company address</b>	Via Roma, 19, 36030 - Zugliano, Vicenza
<b>State</b>	Italy
<b>Tel.</b>	+39 0445330111
<b>Fax</b>	+39 0445330110
<b>E-mail</b>	magnabosco@magnabosco.com
<b>Internet site</b>	www.magnabosco.com
<b>Contact person</b>	Mr. Ibarra Eduardo
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1960
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Dairy equipments, in particular mini dairies and machines for yogurt and fresh milk production.
<b>Employees</b>	35
<b>Turnover</b>	5.000.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements, Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for resellers and dealers working in the sector of food processing technologies or milking machines in particular farming and dairy equipment.

<b>Name</b>	<b>MEC LAT BREVETTI SNC</b>
<b>ID</b>	IT27
<b>Company address</b>	Via della Tecnica, 25, 36010, Velo d'Astico, Vicenza
<b>State</b>	Italy
<b>Tel.</b>	+39 0445742248
<b>Fax</b>	+39 0445742242
<b>E-mail</b>	erikmeclat.it
<b>Internet site</b>	www.meclat.it
<b>Contact person</b>	Mr. Bettini Erik
<b>Position</b>	Technical Sales
<b>Language spoken</b>	English
<b>Year of foundation</b>	1984
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Design and construction of machinery and plants for dairy industry, as fresh milk pasteurizers, packaging systems, yoghurt and cheese.
<b>Employees</b>	8
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Agency Agreements, Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for companies interested in buying equipments for dairy industry and agents willing to represent the company in Asia.

<b>Name</b>	<b>MILK PROJECT FOOD ENGINEERING SRL</b>
<b>ID</b>	IT34
<b>Company address</b>	Via 8 Marzo, N°9, 22046, Merone, Como
<b>State</b>	Italy
<b>Tel.</b>	+39 031651715
<b>Fax</b>	+39 031618948
<b>E-mail</b>	info@milkproject.it
<b>Internet site</b>	www.milkproject.it
<b>Contact person</b>	Mr. Bosisio Matteo
<b>Position</b>	Commercial Department
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Design and manufacture of complete plants for dairy sector - specialized in production lines for fresh, soft, hard and semi hard cheeses.
<b>Employees</b>	15
<b>Turnover</b>	4.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia and Vietnam. <b>Sectors:</b> Looks for cooperation with dairies comanys which produce dairy products.

<b>Name</b>	<b>MR INOX</b>
<b>ID</b>	IT13
<b>Company address</b>	Viale Mangiarotti, 21, Codroipo, 33033, Udine
<b>State</b>	Italy
<b>Tel.</b>	+39 0432905788
<b>Fax</b>	+39 0432901528
<b>E-mail</b>	info@mrinox.it
<b>Internet site</b>	www.mrinox.it
<b>Contact person</b>	Mr. Bosco Luca
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian, English, Spanish
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Mechanical, electromechanical and freezing equipments of stainless steel for alimentary industry as freezing plants(spirals, tunnels or with layers), cooling plants for oven items (bread, cakes), proving plants, closing machines for different foods (also spray) handling plants.
<b>Employees</b>	15
<b>Turnover</b>	2.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for agency and distribution agreements.

<b>Name</b>	<b>OCM RECANZONE SRL</b>
<b>ID</b>	IT43
<b>Company address</b>	Via Vercellone, 17, 13900, Biella
<b>State</b>	Italy
<b>Tel.</b>	+39 0158408301
<b>Fax</b>	+39 0158492660
<b>E-mail</b>	andrea.recanzone@ocmflex.com
<b>Internet site</b>	www.ocmflex.com
<b>Contact person</b>	Mr. Recanzone Andrea
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1946
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Construction of strip doors, curtain etc. using to divide food and pharmaceutical areas.
<b>Employees</b>	20
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Distribution Agreements, Joint Ventures, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for meat, fish and milk processing companies interested in their technology.

<b>Name</b>	<b>OFFICINA MECCANICA FERRARONI &amp; C SNC</b>
<b>ID</b>	IT 41
<b>Company address</b>	Via Sardi, 31/A, Alberi-43010, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521648742
<b>Fax</b>	+39 0521648637
<b>E-mail</b>	info@ferraroni.net
<b>Internet site</b>	www.ferraroni.net
<b>Contact person</b>	Mr. Farri Emilio
<b>Position</b>	Owner
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1965
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Design and construction of plant and machinery for small and medium sized food industries. Lifting and tilting equipment built to customer specifications. Screw conveyors against specific requests. Belt conveyors against specific requests. Vacuum massager (Zangole) for hams, bacon, shoulders, Prague ham (including bone), dry salting of cured neck of pork, cured raw beef, bacon. Depilators and scalders. Limited capacity butchering plant for pork and beef. Rails. Sizes and technical specifications supplied on the basis of the request.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for distribution and agency agreements.

<b>Name</b>	<b>RIZZATO INOX</b>
<b>ID</b>	IT42
<b>Company address</b>	Via Trieste, 13, Cogollo del Cengio, 36010, Vicenza
<b>State</b>	Italy
<b>Tel.</b>	+39 0445320303
<b>Fax</b>	+39 0445320057
<b>E-mail</b>	export@rizzatoinox.com
<b>Internet site</b>	www.rizzatoinox.com
<b>Contact person</b>	Ms. Dal Castello Martina
<b>Position</b>	Export Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1966
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of stainless steel fittings and valves for food, sweet, winery, dairy and chemical-pharmaceutical industry.
<b>Employees</b>	20
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Distribution Agreements
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for companies producing wine tanks etc.

<b>Name</b>	<b>S.D. SALATO DOLCE SNC</b>
<b>ID</b>	IT40
<b>Company address</b>	Via Salvo D'Acquisto, 16, Siziano - 27010, Pavia
<b>State</b>	Italy
<b>Tel.</b>	+39 0382617643
<b>Fax</b>	+39 0382617642
<b>E-mail</b>	info@salatodolce.it
<b>Internet site</b>	www.salatodolce.it
<b>Contact person</b>	Mr. Damasco Mario
<b>Position</b>	Director
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	1992
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of confectionary, cakes, small gastronomy products.
<b>Employees</b>	15
<b>Turnover</b>	2.000.000,00 Euro
<b>Type of cooperation offered</b>	Distribution Agreements
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for cooperation, know how exchange, etc.

<b>Name</b>	<b>STALAM SPA</b>
<b>ID</b>	IT16
<b>Company address</b>	Via dell'Olmo, N°7, loc. Nove, 36055, Vicenza
<b>State</b>	Italy
<b>Tel.</b>	+39 0424597400
<b>Fax</b>	+39 0424590722
<b>E-mail</b>	stalam@stalam.com
<b>Internet site</b>	www.stalam.com
<b>Contact person</b>	Mr. Farley James
<b>Position</b>	Sales Manager
<b>Language spoken</b>	Italian, English, German.
<b>Year of foundation</b>	1978
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of industrial microwaves, radio frequency machines for the food industry.
<b>Employees</b>	28
<b>Turnover</b>	8.258.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia. <b>Sectors:</b> Looks for distributors of machines for the food industry.

<b>Name</b>	<b>STUDIO CASTELVETRI</b>
<b>ID</b>	IT 37
<b>Company address</b>	Via Doberdò N. 7, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521774425
<b>Fax</b>	+39 0521772524
<b>E-mail</b>	f.castelvetri@castelvetri.it
<b>Internet site</b>	www.castelvetri.it
<b>Contact person</b>	Mr. Castelvetri Franco
<b>Position</b>	Owner
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	The company operates in the field microbiology and preservation of foods, and microbiological + chemical-physical controls of food ingredients and finished products.
<b>Employees</b>	3
<b>Turnover</b>	150.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for: 1. food processing companies that need to optimize the process, create new products 2. processing of fresh vegetables.

<b>Name</b>	<b>STUDIO ROLI</b>
<b>ID</b>	IT35
<b>Company address</b>	Via Montori, 304, Vignola, Modena
<b>State</b>	Italy
<b>Tel.</b>	+39 059775467
<b>Fax</b>	+39 0597704787
<b>E-mail</b>	rolig@misterweb.it
<b>Internet site</b>	www.giusepperoli.it
<b>Contact person</b>	Mr. Roli Giuseppe
<b>Position</b>	Director
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Salughtering plant planning and engineering
<b>Employees</b>	5
<b>Turnover</b>	1.000.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for slaughter houses and companies with experience in meat processing.

<b>Name</b>	<b>TARTUFI DI ACQUALAGNA - TRIFOLE</b>
<b>ID</b>	IT03
<b>Company address</b>	Via Alcide de Gasperi, 90, 61041, Acqualagna, Pesaro e Urbino
<b>State</b>	Italy
<b>Tel.</b>	+39 0721798581
<b>Fax</b>	+39 0721798581
<b>E-mail</b>	info@tartufidiacqualagna.it
<b>Internet site</b>	www.tartufidiacqualagna.it
<b>Contact person</b>	Mr. Curziotti Federico
<b>Position</b>	Administrator
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Production and sales of height quality products based on truffles.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures, Licenses and Patent, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China <b>Sectors:</b> Looks for distribution agreements and plant investment.

<b>Name</b>	<b>TECALIT SRL</b>
<b>ID</b>	IT19
<b>Company address</b>	Via L. da Vinci, 34 bis, int.4, San Martino di Lupari, 35018, Padova
<b>State</b>	Italy
<b>Tel.</b>	+39 0499460985
<b>Fax</b>	+39 0495953771
<b>E-mail</b>	tecalit@tecalit.it
<b>Internet site</b>	www.tecalit.it
<b>Contact person</b>	Mr. Guidolin Adriano
<b>Position</b>	Sales Manger
<b>Language spoken</b>	Italian/English/French/Spanish
<b>Year of foundation</b>	1984
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Pasta and cereals processing; the company makes and installs machinery and plants for pasta industry - it's specialized in making feasibility studies, designing the equipments and installing turn key pasta plants.
<b>Employees</b>	15
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for pasta producers or companies interested in the pasta field in their future plans.

<b>Name</b>	<b>TECHNO ITALY SRL</b>
<b>ID</b>	IT17
<b>Company address</b>	Via G. Calvino, 26, 44100, Ferrara
<b>State</b>	Italy
<b>Tel.</b>	+39 0532773899
<b>Fax</b>	+39 0532773884
<b>E-mail</b>	giacomo.borra@tecnoitaly.com
<b>Internet site</b>	www.technoitaly.com
<b>Contact person</b>	Mr. Borra Giacomo
<b>Position</b>	Chairmen
<b>Language spoken</b>	English, Italian, French, Spanish
<b>Year of foundation</b>	1998
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Engeneering, factory automation and products for ends and can making industries. Engineering and machine making for metal container production destined for food-processing use and general line use; Packaging and palletising technologies for different products; Engineering and installation of food and beverage filling lines; Industrial machinery trading
<b>Employees</b>	7
<b>Turnover</b>	1.500.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China <b>Sectors:</b> Looks for distribution and agency agreements.

<b>Name</b>	<b>TECNA SRL</b>
<b>ID</b>	IT09
<b>Company address</b>	Località Padriciano, 99, 34012, Trieste
<b>State</b>	Italy
<b>Tel.</b>	+39 0403755341
<b>Fax</b>	+39 0403755346
<b>E-mail</b>	export@tecnalab.com
<b>Internet site</b>	www.tecnalab.com
<b>Contact person</b>	Ms. Tamburlini Federica
<b>Position</b>	Export Manager
<b>Language spoken</b>	English/Italian
<b>Year of foundation</b>	1994
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Development and production of test kit for agro-food diagnostic for food and feed contaminants detection (mainly mycotoxins and veterinary drugs).
<b>Employees</b>	18
<b>Turnover</b>	1.700.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam and Mongolia <b>Sectors:</b> Looks for reliable companies dealing with instruments, reagents, test kit or other laboratory equipments. They should be able to introduce the products in their markets.

<b>Name</b>	<b>TECNOZOO</b>
<b>ID</b>	IT36
<b>Company address</b>	Via Piave 120, Torreselle di Piombino Dese, 35017, Padova
<b>State</b>	Italy
<b>Tel.</b>	+39 0499350110
<b>Fax</b>	+39 0499350335
<b>E-mail</b>	tecnozoo@tecnozoo.it
<b>Internet site</b>	www.tecnozoo.it
<b>Contact person</b>	Mr. Vanzetto Michele
<b>Position</b>	Manager
<b>Language spoken</b>	Italian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of vitamin, mineral, auxinic, probiotic integrators, special fodder, prefabricated veterinary medicines, veterinary specialities.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for cooperation with companies interested to improve the breeding system in all its nourishing, sanitary etc.

<b>Name</b>	<b>TORCHIANI IMPIANTI SRL</b>
<b>ID</b>	IT44
<b>Company address</b>	Via Milano 87, 25126, Brescia
<b>State</b>	Italy
<b>Tel.</b>	+39 030318241
<b>Fax</b>	+39 03031876
<b>E-mail</b>	psudati@torchiani.it
<b>Internet site</b>	www.torchiani.it
<b>Contact person</b>	Mr. Sudati Paolo
<b>Position</b>	Sales manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1928
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	OEM company, manufacturing water treatment plant and with the division TISEP, food fluids process treatment plants adopting membrane technology - Dairy industry - milk, cheese whey, cheese rennet, ricotta whey, brine treatment (purification, concentration, recovery). - Olive oil industry - Food wastewater treatment/water purification and refuse
<b>Employees</b>	20
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Distribution Agreements, Licenses and Patent, Machineries, Plant Investment
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for agents, distributors and end user in food fluids-dairy, wine, olive oil and water industry.

<b>Name</b>	<b>VEPA SRL</b>
<b>ID</b>	IT01
<b>Company address</b>	Via Paganini, 14, 43010, Trecasali, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 521627792
<b>Fax</b>	+39 521667936
<b>E-mail</b>	info@vepasas.com
<b>Internet site</b>	www.vepasas.com
<b>Contact person</b>	Mr. Achenza Massimo
<b>Position</b>	Manager
<b>Language spoken</b>	Italian, English
<b>Year of foundation</b>	1975
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Production of meat and fish processing machines, in particular meat tenderizers, cutters, hamburgators.
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for distribution agreements, agency agreements

<b>Name</b>	<b>VERINOX SPA</b>
<b>ID</b>	IT02
<b>Company address</b>	Via della Fricca, 37, 38049, Vigolo Vattario, Trento
<b>State</b>	Italy
<b>Tel.</b>	+39 046184550
<b>Fax</b>	+39 0461845555
<b>E-mail</b>	veronesi.diego@verinox.it
<b>Internet site</b>	www.verinox.it
<b>Contact person</b>	Mr. Veronesi Diego
<b>Position</b>	General Manager
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	1975
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Engineering, Production and Sales of cooking, smoking and drying plants in stainless steel for all kinds of meat, fish, fruit and vegetable. Particularly: cooking and smoking ovens for medium and large production, drying and smoking chambers, pasteurising continuous plants.
<b>Employees</b>	36
<b>Turnover</b>	5.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries, Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia and Vietnam. <b>Sectors:</b> Looks for distribution agreements and agency agreements.

<b>Name</b>	<b>ZANICHELLI MECCANICA</b>
<b>ID</b>	IT28
<b>Company address</b>	Via Mantova, 65, 43100, Parma
<b>State</b>	Italy
<b>Tel.</b>	+39 0521490211
<b>Fax</b>	+39 0521243701
<b>E-mail</b>	sales@zacmi.it
<b>Internet site</b>	www.zacmi.it
<b>Contact person</b>	Mr. Barbacini Andrea
<b>Position</b>	Sales Manager
<b>Language spoken</b>	English, German, Spanish
<b>Year of foundation</b>	1954
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Design, construction and installation of complete processing lines and machineries for food processing and canning.
<b>Employees</b>	106
<b>Turnover</b>	19.000.000,00 Euro
<b>Type of cooperation offered</b>	Machineries
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia <b>Sectors:</b> Looks for marketing and agency agreements.

## COMPANY PROFILES HUNGARY

<b>Name</b>	<b>DETKI KEKSZ LTD</b>
<b>ID</b>	H05
<b>Company address</b>	H-3273 Halmajugra, Kossuth Lajos, u. 178
<b>State</b>	Hungary
<b>Tel.</b>	+36 37375503
<b>Fax</b>	+36 37375507
<b>E-mail</b>	juhaszne.marianna@detkikeksz.hu
<b>Internet site</b>	www.detkikeksz.hu
<b>Contact person</b>	Mrs. Juhászné Lipusz Marianna
<b>Position</b>	Export manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Food processing and whole sales of biscuits, cookies.
<b>Employees</b>	130
<b>Turnover</b>	8.600.000,00 Euro
<b>Type of cooperation offered</b>	Purchase
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for companies producing plastics. Particular project: interested to buy plastic bucket with top - material PP; volume 5,6 liter; height 192 mm; quantity requested 50.000 pcs/months.

<b>Name</b>	<b>EUROTRADE &amp; CONSULTING</b>
<b>ID</b>	H04
<b>Company address</b>	-----
<b>State</b>	Hungary
<b>Tel.</b>	+36 303592026
<b>Fax</b>	+36 303592026
<b>E-mail</b>	kati@agamesz.t-online.hu
<b>Internet site</b>	
<b>Contact person</b>	Mr. Mankovicsné Masznyik Katalin
<b>Position</b>	Process Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Production control of packaging machines
<b>Employees</b>	2
<b>Turnover</b>	50.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for all types of cooperation.

<b>Name</b>	<b>ITD HUNGARY ZRT. ENTERPRISE EUROPE NETWORK</b>
<b>ID</b>	H06
<b>Company address</b>	Andrássy ut 12, 1061, Budapest
<b>State</b>	Hungary
<b>Tel.</b>	+36 14728152
<b>Fax</b>	+36 14728131
<b>E-mail</b>	mmonika@itd.hu
<b>Internet site</b>	www.itd.hu
<b>Contact person</b>	Mr. Monika Aliz Mészáros
<b>Position</b>	Senior Advisor
<b>Language spoken</b>	Italian/English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	consulting institution for SMEs
<b>Employees</b>	
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for cooperation with other organizations interested to realize common projects.

<b>Name</b>	<b>MISZ ZSUZSANNA EXPORT-IMPORT KFT</b>
<b>ID</b>	H01
<b>Company address</b>	Vágaa u.58, Budapest
<b>State</b>	Hungary
<b>Tel.</b>	+36 12108996
<b>Fax</b>	+36 13030004
<b>E-mail</b>	info@misz-dynopack.hu
<b>Internet site</b>	www.misz-dynopack.hu
<b>Contact person</b>	Misz Zsuzsanna
<b>Position</b>	Managing director
<b>Language spoken</b>	English
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Food processing machineries and packaging materials for food industry. Tray sealing machines, plastics and aluminium type of top films
<b>Employees</b>	1
<b>Turnover</b>	3.500.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for representation agreements.

<b>Name</b>	<b>NEW-PROFIPACK LTD</b>
<b>ID</b>	H02
<b>Company address</b>	139, Rakocri Road, Sreccseny
<b>State</b>	Hungary
<b>Tel.</b>	+36 32372514
<b>Fax</b>	+36 32370065
<b>E-mail</b>	profipack@globoned.hu
<b>Internet site</b>	www.profipack.hu
<b>Contact person</b>	Ferenc Szabo
<b>Position</b>	Director
<b>Language spoken</b>	Russian
<b>Year of foundation</b>	
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Production of shrinking tunnels and filling machines for granulate
<b>Employees</b>	11
<b>Turnover</b>	300.000,00 Euro
<b>Type of cooperation offered</b>	Plant Investment
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for comanies interested in subcontracting

<b>Name</b>	<b>ZOOTECHNIKA LTD</b>
<b>ID</b>	H03
<b>Company address</b>	Korosi Csoma ut hrsz 8054, H-2100, Godollo
<b>State</b>	Hungary
<b>Tel.</b>	+36 209345731
<b>Fax</b>	+36 209345731
<b>E-mail</b>	zootechnika@zootechnika.com
<b>Internet site</b>	www.zootechnika.com
<b>Contact person</b>	Dr.Ing. Arpad Kurtfalvi
<b>Position</b>	Director
<b>Language spoken</b>	English/German
<b>Year of foundation</b>	
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Packaging, pasteurizing and filling machines
<b>Employees</b>	6
<b>Turnover</b>	400.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Purchase
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia <b>Sectors:</b> Looks for representation and agency agreements.

## COMPANY PROFILES SLOVENIA

<b>Name</b>	<b>DAG d.o.o. Koper</b>
<b>ID</b>	SLO03
<b>Company address</b>	Kampel 1k, SI-6000 Koper
<b>State</b>	Slovenia
<b>Tel.</b>	+386 56305900
<b>Fax</b>	+386 56305901
<b>E-mail</b>	dag@siol.net
<b>Internet site</b>	www.dag.si
<b>Contact person</b>	Valencic Marko
<b>Position</b>	Technical director
<b>Language spoken</b>	Slovenian, Italian, English
<b>Year of foundation</b>	1982
<b>Field of activity</b>	Food packaging technologies
<b>Main activity</b>	Design and manufacturing of injection moulds for packaging production.
<b>Employees</b>	12
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for companies interested in the production of tool manufacturing for packaging production.

<b>Name</b>	<b>FONDA.SI d.o.o.</b>
<b>ID</b>	SLO04
<b>Company address</b>	Liminjanska 117, SI-6320 Portoroz
<b>State</b>	Slovenia
<b>Tel.</b>	+386 56779650
<b>Fax</b>	
<b>E-mail</b>	info@fonda.si
<b>Internet site</b>	www.fonda.si
<b>Contact person</b>	Manzin Alberto
<b>Position</b>	Representative Director
<b>Language spoken</b>	Slovenian, Italian, English
<b>Year of foundation</b>	2006
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Fish farming, manufacturing, trade and services.
<b>Employees</b>	4
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Machineries, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam, Mongolia. <b>Sectors:</b> Looks for know how exchange and distribution agreements.

<b>Name</b>	<b>IDEA EXPERTIZE, CENITVE BOJAN TOMC S.P.</b>
<b>ID</b>	SLO06
<b>Company address</b>	Agrarne reforme 24, 6000, Koper
<b>State</b>	Slovenia
<b>Tel.</b>	+386 56260234
<b>Fax</b>	+386 56260235
<b>E-mail</b>	tomc.rasta@siol.net
<b>Internet site</b>	www.idea-tomc.si; www.cenitev.com
<b>Contact person</b>	Mr. Bojan Tomc
<b>Position</b>	Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	1998
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Business consulting services, property valuation, industrial property rights; trademarks registration, valuer for machines, equipment,
<b>Employees</b>	1
<b>Turnover</b>	175.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Licenses and Patent, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Vietnam. <b>Sectors:</b> Looks for companies interested in consulting services and joint ventures establishment

<b>Name</b>	<b>INSITUTE FOR FOOD SAFETY AND CONSUMER'S HELATH PROTECTION ZAZA</b>
<b>ID</b>	SLO08
<b>Company address</b>	Dobrovnik 297, SL-9223-Dobrovnik
<b>State</b>	Slovenia
<b>Tel.</b>	+38625799053
<b>Fax</b>	+38625799054
<b>E-mail</b>	zaza@zaza.si
<b>Internet site</b>	www.zaza.si
<b>Contact person</b>	Ms. Krumpak Aleksandra
<b>Position</b>	Head of R&D department
<b>Language spoken</b>	English
<b>Year of foundation</b>	2004
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	R&D of specialised food products with added value, R&D of food processing technologies, food processing - education, Food safety - education, counseling and training.
<b>Employees</b>	6
<b>Turnover</b>	6.000.000,00 Euro
<b>Type of cooperation offered</b>	Joint Ventures, Machinerries, Plant Investment, Technology transfer
<b>Partner searched countries</b>	China, Mongolia, Vietnam
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> Looks for technology, production agreements, distribution agreements.

<b>Name</b>	<b>NIEROS METAL D.O.O.</b>
<b>ID</b>	SLO02
<b>Company address</b>	Gmajna 55, 2380-Slovenj Gradec
<b>State</b>	Slovenia
<b>Tel.</b>	+386 12728827
<b>Fax</b>	+386 28844078
<b>E-mail</b>	hocevar@nieres.si
<b>Internet site</b>	www.nieres.si
<b>Contact person</b>	Pecnik Vili
<b>Position</b>	Export Manager
<b>Language spoken</b>	English
<b>Year of foundation</b>	1973
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Manufacturing of stainless products for food industry (meat and milk processing), pharmaceutical industry and other industries. The company produces sewage elements, washing machines, lifters, manipulators, hygiene equipment, milk coolers, special purpose equipment and machines (ham presses, containers for food, forklifts).
<b>Employees</b>	170
<b>Turnover</b>	12.000.000,00 Euro
<b>Type of cooperation offered</b>	Agency Agreements, Distribution Agreements, Machineries, Plant Investment, Production Agreements, Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> <b>Sectors:</b> Looks for several types of business cooperation, especially they are interested in transfer of know how, establishment of production agreements and plant investment.

<b>Name</b>	<b>PENSITO d.o.o.</b>
<b>ID</b>	SLO05
<b>Company address</b>	Kovaciceva 36, SI-6000, Koper.
<b>State</b>	Slovenia
<b>Tel.</b>	+386 56779650
<b>Fax</b>	
<b>E-mail</b>	jernej.cpi@oensito.net
<b>Internet site</b>	www.pensito.net
<b>Contact person</b>	Alberto Manzin
<b>Position</b>	Director
<b>Language spoken</b>	Slovenian, English, Italian.
<b>Year of foundation</b>	2005
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Production of plastic equipments and floating sea fish farms.
<b>Employees</b>	2
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam. <b>Sectors:</b> Looks for technology transfer and trade partners.

<b>Name</b>	<b>POMURJE BUSINESS INCUBATOR NETWORK</b>
<b>ID</b>	SLO07
<b>Company address</b>	Plese 9a, 9000-Murska Sobota
<b>State</b>	Slovenia
<b>Tel.</b>	+38625308210
<b>Fax</b>	+38625308250
<b>E-mail</b>	info@mp-pi.si
<b>Internet site</b>	www.mp-pi.si
<b>Contact person</b>	Mr. Marko Mocnik
<b>Position</b>	Director
<b>Language spoken</b>	English
<b>Year of foundation</b>	2003
<b>Field of activity</b>	Food processing technologies, Food packaging technologies
<b>Main activity</b>	Providing assistance to SMEs through consulting and coaching services, introduction and implementation of innovation process into business, representing companies from several sectors.
<b>Employees</b>	7
<b>Turnover</b>	500.000,00 Euro
<b>Type of cooperation offered</b>	Technology transfer
<b>Type of partner researched</b>	<b>Countries:</b> China, Mongolia, Vietnam <b>Sectors:</b> R&R project implementation, spin-off potential, market niches.

<b>Name</b>	<b>PRJ HALO</b>
<b>ID</b>	SLO01
<b>Company address</b>	Cirkulane 56, SI-2282, Cirkulane City.
<b>State</b>	Slovenia
<b>Tel.</b>	+386 27953200
<b>Fax</b>	+386 27953203
<b>E-mail</b>	wine@halo.si
<b>Internet site</b>	www.halo.si
<b>Contact person</b>	Golc Jernej
<b>Position</b>	Director
<b>Language spoken</b>	English/Slovenian
<b>Year of foundation</b>	1992
<b>Field of activity</b>	Food processing technologies
<b>Main activity</b>	Wine processing.
<b>Employees</b>	10
<b>Turnover</b>	
<b>Type of cooperation offered</b>	Joint Ventures
<b>Type of partner researched</b>	<b>Countries:</b> China <b>Sectors:</b> Looks for joint ventures and common projects.

## CONTACTS

### CONTACTS FOR FURTHER INFORMATION

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